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# STATE OF NEW HAMPSHIRE

## Inter-Department Communication

**DATE:** June 30, 2010  
**AT (OFFICE):** NHPUC



**FROM:** David Goyette, Utility Analyst III - Telecommunications

**SUBJECT:** DT 10-153 Fairpoint Communications - NNE  
Special Contract with Laconia Savings Bank for Basic Business Service

**TO:** Debra Howland, Executive Director  
Kate Bailey, Director - Telecommunications

On June 2, 2010, Northern New England Telephone Operations LLC d/b/a Fairpoint Communications - NNE (Fairpoint) filed a special contract between Fairpoint and Laconia Savings Bank. Under the contract, Fairpoint will provide Laconia Savings Bank with basic business service for a period of 36 months at tariffed rates. During the term of the contract Laconia Savings Bank may terminate up to 20% of its lines without termination liability; otherwise termination liability is per the tariff. In support of the filing, Fairpoint submitted records and information, including contract terms and conditions, which are subject to confidential treatment pursuant to RSA 378:43.

Staff has reviewed the cost study data submitted by Fairpoint and confirmed that the contract rates exceed the price floor requirements as defined in Order Nos. 23,357 and 23,493 (Docket No. DT 99-018). Based on its analysis, Staff recommends that the special contract be allowed to go into effect pursuant to RSA 378:18-b, II(a).